THE CHAMBER OF AUTOMOTIVE INDUSTRIES OF SOUTH AUSTRALIA

S.A.A.C.C. HOUSE 276 PULTENEY STREET, ADELAIDE 5000 23 4766

Minutes of a Special General Meeting of Members held in the Board Room, Adelaide Chamber of Commerce, 54 Currie Street, Adelaide on Tuesday 8th April, 1969.

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ATTENDANCE:

Member	Delegate
Maughan Thiem Motor Co. Pty. Ltd.	Mr. I.G. Ullett (President)
Addison Motors Limited	Mr. C.M. Eatts
Adelaide Motors Limited	Mr. A.G. White
British Motor Industries Ltd.	Mr. J.A. Crawford
Clark Motor Co.	Mr. J. Clark
Commercial Motor Vehicles P/L.	Mr. J.A. Crawford
Davitt Ford Pty. Ltd.	Mr. P. Kleinschmidt
Diesel Co. (Readymix) Pty. Ltd.	Mr. N.F. Schutze
Freeman Motors Limited	Mr. J.S. Freeman
International Harvester Co. of Australia Pty. Ltd.	Mr. K.G. Simmons
Jansen Motors Pty. Ltd.	Mr. E.O. Jansen
Leyland Motors Limited	Mr. J. Thomson
McDonald Motors Pty. Ltd.	Mr. J. McDonald
Motors Limited	Mr. W.P. Fooks
Renault (Aus.) Pty. Ltd.	Mr. E.T. Gay
Taylor Speed Distributors	Mr. J.W. Taylor

The following members elected the President, Mr. I.G. Ullett to cast a proxy vote on their behalf.

B.E.A. Motors Limited	Citroen (S.A.) Sales & Service
Bowden Ford Pty. Ltd.	City Motors Pty. Limited
Cambridge Motors Pty. Ltd.	Dalton Honda Motors
Champions Pty. Ltd.	Dependable Motors Ltd.
Fairway Ford Pty. Ltd.	Exhibition Motors
Martin Distributors Pty. Ltd.	Light Motors Ltd.
Para Motors Pty. Ltd.	Miles Motors Pty. Ltd.
Smith Motor Co. Pty. Ltd.	Rasch Motors Pty. Ltd.
Swedish Motors Pty. Ltd.	State Motors Pty. Ltd.
United Motors Limited	

STAFF: Mr. A.E. Brooker, Executive Director

OPENING:

The President opened the meeting at 3.05 p.m. and welcomed those present. Special welcome was extended to new members and those who were representing their companies for the first time.

MINUTES OF PREVIOUS MEETING:

As there were insufficient members present at the previous meeting on 29th January, 1969 to form a quorum a report of a summary of discussions on that occasion had been circulated amongst members. The President referred to the distribution of the summary of discussions and as they were not official minutes there was no necessity for them to be confirmed.

FINANCIAL STATEMENT:

A financial statement as at 8th April was tabled as was a list of accounts for payment. It was resolved on the motion of Mr. Fooks seconded Mr. ~~Alexander~~ CRAWFORD

"THAT THE FINANCIAL STATEMENT AS TABLED BE RECEIVED AND THE ACCOUNTS AS LISTED BE PASSED FOR PAYMENT."

CONSTITUTIONAL CHANGE TO QUALIFY CHAMBER AS A NON-PROFIT COMPANY FOR TAXATION PURPOSES:

Details of the necessity to change the Constitution of the Chamber and of the amended wording to Paragraph 24 necessary to conform to the requirements of the Deputy Commissioner of Taxation had been circulated to members. In view of this there was no discussion on the matter and it was moved by Mr. Fooks seconded Mr. Freeman that Paragraph 24 be amended by deleting the following words:-

"but shall be paid to and distributed equally among the distributor members only provided always that"

Paragraph 24 would then read as follows:-

"If upon the winding up or dissolution of the Chamber there remains after the satisfaction of its debts and liabilities any assets whatsoever the same shall not be paid or distributed among the members of the Chamber but in the event of the winding up the Chamber may direct that any such assets shall be transferred or made over to any body or association having objects similar to those of the Chamber."

The motion on the change of Constitution was carried unanimously.

FORMATION OF THE SOUTH AUSTRALIAN RETAIL CHAMBER OF AUTOMOTIVE INDUSTRIES BY UNITING WITH S.A.A.C.C.:

Before opening this matter for general discussion the President explained to members the need for the development of a strong body representative of Franchised Dealers in South Australia. He covered in some detail the protracted negotiations between C.A.I. of S.A. and S.A.A.C.C. and pointed out the only practical way that it would be possible for C.A.I. of S.A. and S.A.A.C.C. Franchised Dealers to become united was through dissolution of C.A.I. of S.A. and the formation of a new Division of S.A.A.C.C. by uniting with the Franchised Dealer Section of S.A.A.C.C.. Affiliation between C.A.I. of S.A. and S.A.A.C.C. was rendered extremely difficult by the major Constitutional changes which would be required by S.A.A.C.C. to conform with that body's responsibilities under the Conciliation and Arbitration Act.

The President and members of the Executive Committee of C.A.I. of S.A. felt so strongly about the need for strong representation of all dealers that they had no hesitation in recommending the dissolution of C.A.I. of S.A. so that this most important aspect of unification of dealer forces could be brought about

e fol owing motion was then proposed by Mr. Freeman and seconded by Mr. Crawford,

"THAT THE CHAMBER OF AUTOMOTIVE INDUSTRIES OF SOUTH AUSTRALIA BE DISSOLVED AND UNITES WITH THE FRANCHISED MOTOR VEHICLE DEALERS' SECTION OF THE SOUTH AUSTRALIAN AUTOMOBILE CHAMBER OF COMMERCE AND FORM A DIVISION OF THE S.A.A.C.C. TO BE KNOWN AS THE SOUTH AUSTRALIAN RETAIL CHAMBER OF AUTOMOTIVE INDUSTRIES. THE FORMATION OF THE SOUTH AUSTRALIAN RETAIL CHAMBER OF AUTOMOTIVE INDUSTRIES TO BE EFFECTIVE FROM JULY 1ST, 1969, AND FOR OPERATIONS TO BE LAUNCHED AT A SOUTH AUSTRALIAN DEALER CONVENTION ON MONDAY APRIL 28TH, 1969."

The motion was put to the meeting and carried unanimously.

The President wished it to be recorded in the minutes that he extended a vote of thanks to the Executive Committee of C.A.I. of S.A. on the work they had put in over the past months to achieve the objective of development of a strong dealer franchised force in South Australia. He was strong in his belief that major benefits would come to the dealer force from the new organisation and anticipated a minimum of 90% of dealers would be members. Such a strong voice as this would have nothing but beneficial results in negotiations at any level.

Mr. Freeman referred to the immediate objective, the Dealer Convention on April 28th, and asked for some details of the actual nature of the meeting.

Mr. Ullett advised that preliminary plans had been formed to have the meeting at Rothman's Theatre in the Showgrounds, Wayville commencing at 2.30 p.m.. Mr. J.M.H. Aikin, B.Comm., recognised as one of the leading economists in the industry and promotor of a trade magazine known as Automotive Industry Matters would be the Guest Speaker and would deal with the matters pertinent to the industry and give his impressions of trends in the foreseeable future.

Subsequent to Mr. Aikin's speech objectives and programmes of S.A.R.C.A.I. would be announced and opportunity taken to elect an Executive Committee and plan for a series of country meetings. Mr. Ullett mentioned to the meeting how impressed he had been with the strong speech by Mr. Lyman W. Slack, President of N.A.D.A. of U.S.A. at the recent Dealer Convention in Melbourne. A tape of Mr. Slack's speech had been received from C.A.I. of Vic. and this would be available for use at Dealer meetings.

Mr. J.W. Taylor, President of S.A.A.C.C., expressed appreciation of the decision by C.A.I. of S.A. taken during his term of office as President of S.A.A.C.C.. He was quite convinced that the formation of S.A.R.C.A.I. would result in better representation for the dealer force and it gave him considerable pride in achievement that this uniting of dealer forces had materialised during his time as President of S.A.A.C.C..

Mr. Freeman reported on activities within the Federal body of the Australian Retail Chambers of Automotive Industries (A.R.C.A.I.) and advised that an appointment had been made of a Secretary Director to take up duties in Melbourne in three weeks time. The initial responsibility of the Secretary Director would be to set about the task of implementing the ten point objectives established by the Executive of A.R.C.A.I.

It would then become necessary for S.A.R.C.A.I. to implement a similar programme in this State and ensure that there was no tardiness in effectively making S.A.R.C.A.I. work for dealer benefits.

Mr. Fooks enquired when Mr. Slack's speech would be available for general publication. He was advised by the Executive Director that a copy of the speech was anticipated from Melbourne within the next couple of weeks and immediately it was here it would be released to all members probably through publication in the Motor Trade Journal.

Mr. McDonald also referred to Mr. Slack's speech and stressed that steps taken at the meeting to unite the dealer force would greatly assist in overcoming weaknesses which Mr. Slack considered were applicable in Australia today just as they were in the United States twenty years ago.

FORMATION OF THE AUTOMOTIVE EXHIBITORS ASSOCIATION:

There was considerable discussion on the desirability of forming a new association for the promotion of motor shows and Mr. McDonald posed the questions as to whether such a new body would require a new Constitution and whether it would be necessary to ensure that it functioned as a non-profit company to minimise tax.

Mr. Ullett replied yes to both questions.

Mr. McDonald expressed the opinion that S.A.R.C.A.I. would shortly need various Sections in addition to being purely representative of Franchised Dealer groups. It could be that Sections would be needed for heavy duty trucks etc. so why not have a Section for Show Exhibitors. This would eliminate the necessity for another organisation and another Constitution as although S.A.R.C.A.I. would have its own operational by-laws it would be bound by the Constitution of S.A.A.C.C. and would not have any further tax problems.

Mr. Freeman explained why it was considered necessary that an Automotive Exhibitors Association be formed rather than have it as a section of S.A.R.C.A.I.. It had been ascertained during negotiations between C.A.I. of S.A. and S.A.A.C.C. that it would not be possible for an affiliation to be effected and for S.A.R.C.A.I. to be an autonomous associate of S.A.A.C.C.. Consequently Foundation Members of C.A.I. of S.A. could no longer expect to obtain autonomy under the rules of S.A.A.C.C. when it came to a question of promoting Show activities. As Foundation Members wished to retain this autonomy the only way possible would be through the formation of a separate body to promote Show Displays.

Mr. McDonald asked would it not be possible for by-laws to be prepared to cope with this problem.

Mr. Taylor advised that it would be impossible for a Section or Division of S.A.A.C.C. to be autonomous and that it would not be possible to overcome this problem by introduction of any by-laws. The S.A.A.C.C. Board of Management did not consider the matter of great current importance and did not feel that there was any necessity to ask C.A.I. of S.A. to bring the Show activity under the jurisdiction of S.A.R.C.A.I. as it had always been regarded as a matter for separate control.

Mr. Ullett referred to the fact that International Harvester Co. would most likely be unable to be a member of the S.A.A.C.C. because of Industrial Awards as that company operated under directions from its Head Office and did not necessarily conform with Awards applicable through S.A.A.C.C.. Consequently failure to be a member of S.A.A.C.C. will automatically put them out of Shows. Their only way of remaining as a Show Exhibitor would be through membership of the Automotive Exhibitors Association.

Mr. Thomson pointed out that there was also a possibility that similar circumstances could affect other manufacturer distributor organisations such as Leyland, Renault etc..

The following motion was then put by Mr. Fooks seconded by Mr. Thomson,

> "THAT ON THE DISSOLUTION OF THE CHAMBER OF AUTOMOTIVE INDUSTRIES OF SOUTH AUSTRALIA A NEW BODY BE FORMED TO MAINTAIN CONTINUITY OF MOTOR SHOWS ON BEHALF OF MEMBERS COVERED UNDER SECTION 26 OF THE PRESENT CONSTITUTION AND RULES OF THE C.A.I. OF S.A. DEALING SPECIFICALLY WITH MOTOR SHOWS. THE NEW BODY TO BE KNOWN AS THE AUTOMOTIVE EXHIBITORS ASSOCIATION.
>
> FUNDS HELD BY C.A.I. OF S.A. AT THE TIME OF DISSOLUTION TO BE TRANSFERRED TO THE AUTOMOTIVE EXHIBITORS ASSOCIATION FOR THE PROMOTION AND DEVELOPMENT OF FUTURE MOTOR SHOWS.
>
> THE SUM OF $2000 ANNUALLY IS TO BE PAID BY THE AUTOMOTIVE EXHIBITORS ASSOCIATION TO THE S.A.A.C.C. FOR THE SERVICES OF THE EXECUTIVE DIRECTOR OF THE SOUTH AUSTRALIAN RETAIL CHAMBER OF AUTOMOTIVE INDUSTRIES, WHO IS TO BE RELEASED BY THAT BODY FOR THE PURPOSE OF PROMOTING THE COMMERCIAL MOTOR SHOW IN JUNE AND THE ANNUAL MOTOR SHOW HELD IN CONJUNCTION WITH THE ADELAIDE ROYAL SHOW IN SEPTEMBER."

The motion was then put and carried unanimously.

1969 COMMERCIAL MOTOR SHOW:

The Executive Director reported on the current situation regarding the planning for the 1969 Commercial Motor Show. He advised that all space inside the Motor Pavilion had been sold and that this year there would be several new makes of trucks exhibited in addition to which attractive displays would be put on by P.B.R. Brakes, The Australian Army, Transpec Equipment and possibly some other ancillary exhibitors. The necessity for making 100 per cent success of the planned Mobile and Working Display was stressed by the Executive Director. It was disappointing to see that with the exception of two or three of the Commercial Exhibitors there did not appear to be any great degree of enthusiasm for this proposed form of added attraction.

After some discussion it was agreed that the Executive Director would co-ordinate with the following personnel from Commercial Exhibitors to ensure an affective result:-

Mr. C. Faehse	(Freeman Motors)
Mr. A. Davis	(C.M.V.)
Mr. K. Simmons	(I.H.C.)

Details of displays which would be provided by Diesel Co. and Leyland were made known to the meeting and these particular displays will be followed up the Executive Director.

CLOSURE: There being no further business the meeting closed at 4.50 p.m.

Chairman

14/3/70

Date